Meeting Date: 5/16/2019 Meeting Time: 2:00 PM

Central Florida Regional Transportation Authority 455 N. Garland Ave. 2nd Floor Open Space Orlando, FL 32801

### As a courtesy to others, please silence all electronic devices during the meeting.

- 1. Call to Order
- 2. Approval of Committee Minutes



Finance Committee Minutes - April 12, 2019

Pq 3

- 3. Public Comments
  - Citizens who would like to speak under Public Comments shall submit a request form to the Assistant Secretary prior to the meeting. Forms are available at the door.
- 4. Chief Financial Officer Report
- 5. Committee Discussion Items

Recap of the FY2019 2nd Quarter Operating Results

Pg 6

-Attachments



**Update on Reserves** 

Pg 26

-Attachments



FY2020 Preliminary Capital Budget

Pg 29

-Attachments



**Update on Paratransit Services** 

Pg 37

- 6. Committee Action Items

Authorization to Execute a Public Transit Grant Agreement with the Florida Department of Transportation for FY2020 Block Grant Funding in the Amount of \$11,620,340

Pg 38

-Attachments



#### 7. Other Business

Section 286.0105, Florida Statutes states that if a person decides to appeal any decision made by a board, agency, or commission with respect to any matter considered at a meeting or hearing, he will need a record of the proceedings, and that, for such purposes, he may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.

In accordance with the Americans With Disabilities Act of 1990, persons needing a special accommodation at this meeting because of a disability or physical impairment should contact Benjamin Gonzalez at 455 N. Garland Ave, Orlando, FL 32801 (407) 254-6038, not later than three business days prior to the meeting. If hearing impaired, contact LYNX at (407) 423-0787(TDD).

# LYNX Central Florida Regional Transportation Authority Finance and Audit Committee Meeting Minutes

PLACE: LYNX Central Station

455 N. Garland Avenue 2<sup>nd</sup> Floor, Board Room Orlando, FL 32801

DATE: April 12, 2019

TIME: 2:00 p.m.

Members in Attendance: Amanda Clavijo, Osceola County Michelle McCrimmon, City of Orlando Kurt Petersen, Orange County Timothy Jecks, Seminole County Jo Santiago, FDOT, 5<sup>th</sup> District Staff in Attendance:

Jim Harrison, Chief Executive Officer Bert Francis, Chief Financial Officer Tiffany Hawkins, Chief Administrative Officer John Slot, Chief Innovation & Sustainability Officer Leonard Antmann, Director of Finance

### Members Absent:

#### 1. Call to Order

Chair Clavijo called the meeting to order at 2:00 p.m.

### 2. Approval of Minutes

Chair Clavijo requested a motion for approval of the Finance & Audit Committee minutes from the March 28, 2019, Finance & Audit Committee meeting. Motion to approve the March 28, 2019, minutes was made by Michelle McCrimmon, seconded by Tim Jecks and unanimously adopted. The minutes were approved as presented.

#### 3. Public Comments

No members of the public were present to speak.

### 4. Chief Financial Officer's Report

Chair Clavijo recognized Bert Francis, LYNX Chief Financial Officer. Mr. Francis stated that he had one item to share. There have been challenges with the union and coming to agreement on certain aspects of the union contract. We have engaged an actuary to do an experience study regarding the pension plan. This had not been done in several years. We reviewed all assumptions and all parties agreed with the recommendations of the actuary, for all of the calculations regarding the required benefit for the pension year beginning October 1, 2019. This plan is over one hundred percent funded. We will have another study done in four years.

### 5. Committee Discussion Items

### A. Discussion on Paratransit Operations

Chair Clavijo recognized Mr. John Slot, Chief Innovation & Sustainability Officer, to make the presentation. Mr. Slot stated he would focus on the eligibility process for ADA (Americans with Disabilities Act) and TD (Transportation Disadvantaged). TD is a program for the state of Florida and is income and age-based. ADA is a program for the federal government and passengers must have a doctor's certificate. All passengers must re-certify every two years. Our service is reservation only, so passengers are trained on fixed-route, to be able to ride same-day. We have about four thousand active customers per month.

### 6. Committee Action I tems

### A. Approval of Reserve level for FY2020

Chair Clavijo recognized Mr. Bert Francis, Chief Financial Officer, to make the presentation. Mr. Francis stated that our net position is better after several adjustments, however, we will still be short about two million. Kurt Petersen spoke about a scenario that correlates more with the way Orange County looks at their financials. This was just another way to look at the reserves. He stated that he was comfortable with the reserve level. Chair Clavijo stated that the reserve level should not go any lower. She also stated that in the Reserve policy, the CEO needs to come up with a plan. Mr. Francis stated that the Oversight Committee and the Board know the situation, and we are unsure if there is an action that needs to be taken at this stage. Mr. Francis will speak to Mr. Harrison and see where to go from here. Motion to Approve the Reserve level for FY2020, with a plan to cover the two million dollar shortfall, was made by Amanda Clavijo, second by Kurt Petersen. Motion passed unanimously.

### B. Approval of the Proposed Preliminary FY2020 Operating Budget

Mr. Francis continued with this presentation. We have listed all contracts in this budget. The contracts show the impact to the budget if non-funding partners are raised to the \$95 rate. Chair Clavijo would like Shingle Creek to be approached, to raise the rate over time to the true cost. Mr. Christiansen will look at the contract before any decisions are made. We get funds from the state from the TD Trust Fund. The state legislature has proposed ten million additional funding, but this competitive grant also includes CTC's and TNC's. We would like to do a pilot program with the TNC's. This could be additional money, but we do not know how much. We should know something by the middle of May. We are also hoping for an increase from FDOT, but are waiting for finalization. These items could reduce the impact to the funding partners. Chair Clavijo would like to have the FY18 and the YTD actuals provided in an email. She would also like to know the number of vacancies and have a follow-up to the Shingle Creek contract by the next meeting. Motion to Approve the Proposed Preliminary FY2020 Operating Budget and send to the Oversight Committee was made by Kurt Petersen, second by Tim Jecks. Motion passed unanimously.

#### 7. Other Business

No other business was discussed.

The meeting adjourned at 3:48 p.m.

## Finance Committee Discussion Item #5.A.

To: LYNX Finance & Audit Committee

From: Albert Francis

Chief Financial Officer **Leonard Antmann** Technical Contact

Phone: 407.841.2279 ext: 6058

Item Name: Recap of the FY2019 2nd Quarter Operating Results

Date: 5/16/2019

Lynx Staff will provide a recap of the FY2019 2<sup>nd</sup> Quarter Operating Results.



# FY2019 2<sup>nd</sup> Quarter Recap Operating Results

Presented to the LYNX Finance & Audit Committee by Bert Francis Chief Financial Officer May 16, 2019



## Contents



- Executive Summary
- Operating Results by Line of Business (LOB)
  - ✓ Fixed Route
    (Includes Lymmo, Road Ranger and NeighborLink)
  - ✓ ParaTransit
- Summary



# **Executive Summary**



# **Executive Summary**

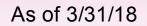


All Lines of Business

Year-to-date		_	2nd Quarter		
Budget	Actual		Budget	Actual	
\$12,384,449	\$12,461,340	101%	\$6,177,875	\$6,245,712	101%
\$3,382,726	\$3,475,146	103%	\$1,765,668	\$1,851,167	105%
\$965,200	\$1,992,730	206%	\$407,700	\$882,935	217%
\$577,241	\$859,669	149%	\$231,576	\$515,470	223%
\$9,660,865	\$7,805,897	81%	\$4,830,001	\$4,040,525	84%
\$7,327,081	\$7,034,864	96%	\$4,322,250	\$4,054,199	94%
\$33,623,197	\$33,062,421	98%	\$17,178,637	\$16,695,235	97%
\$67,920,759	\$66,692,067	98%	\$34,913,707	\$34,285,243	98%
\$39,299,872	\$37,931,135	97%	\$19,596,154	\$18,488,781	94%
\$5,863,774	\$3,749,689	64%	\$2,926,498	\$2,215,772	76%
\$5,886,855	\$5,733,161	97%	\$2,935,464	\$2,654,156	90%
\$3,914,273	\$3,492,081	89%	\$1,951,818	\$1,859,544	95%
\$803,738	\$719,562	90%	\$400,768	\$378,706	94%
\$1,112,370	\$1,136,563	102%	\$556,182	\$647,345	116%
\$234,453	\$270,868	116%	\$116,910	\$119,338	102%
\$13,042,146	\$13,836,764	106%	\$6,503,157	\$7,188,207	111%
\$823,722	\$528,395	64%	\$416,334	\$258,920	62%
\$29,889	\$29,889	100%	\$14,948	\$14,271	95%
\$71,011,092	\$67,428,107	95%	\$35,418,233	\$33,825,040	96%
(\$3,090,333)	(\$736,040)	24%	(\$504,526)	\$460,203	-91%
	\$12,384,449 \$3,382,726 \$965,200 \$577,241 \$9,660,865 \$7,327,081 \$33,623,197 \$67,920,759 \$39,299,872 \$5,863,774 \$5,886,855 \$3,914,273 \$803,738 \$1,112,370 \$234,453 \$13,042,146 \$823,722 \$29,889 \$71,011,092	Budget         Actual           \$12,384,449         \$12,461,340           \$3,382,726         \$3,475,146           \$965,200         \$1,992,730           \$577,241         \$859,669           \$9,660,865         \$7,805,897           \$7,327,081         \$7,034,864           \$33,623,197         \$33,062,421           \$67,920,759         \$66,692,067           \$39,299,872         \$37,931,135           \$5,863,774         \$3,749,689           \$5,886,855         \$5,733,161           \$3,914,273         \$3,492,081           \$803,738         \$719,562           \$1,112,370         \$1,136,563           \$234,453         \$270,868           \$13,042,146         \$13,836,764           \$823,722         \$528,395           \$29,889         \$29,889           \$71,011,092         \$67,428,107	Budget         Actual           \$12,384,449         \$12,461,340         101%           \$3,382,726         \$3,475,146         103%           \$965,200         \$1,992,730         206%           \$577,241         \$859,669         149%           \$9,660,865         \$7,805,897         81%           \$7,327,081         \$7,034,864         96%           \$33,623,197         \$33,062,421         98%           \$67,920,759         \$66,692,067         98%           \$39,299,872         \$37,931,135         97%           \$5,863,774         \$3,749,689         64%           \$5,886,855         \$5,733,161         97%           \$3,914,273         \$3,492,081         89%           \$803,738         \$719,562         90%           \$1,112,370         \$1,136,563         102%           \$234,453         \$270,868         116%           \$13,042,146         \$13,836,764         106%           \$823,722         \$528,395         64%           \$29,889         \$29,889         100%           \$71,011,092         \$67,428,107         95%	Budget         Actual         Budget           \$12,384,449         \$12,461,340         101%         \$6,177,875           \$3,382,726         \$3,475,146         103%         \$1,765,668           \$965,200         \$1,992,730         206%         \$407,700           \$577,241         \$859,669         149%         \$231,576           \$9,660,865         \$7,805,897         81%         \$4,830,001           \$7,327,081         \$7,034,864         96%         \$4,322,250           \$33,623,197         \$33,062,421         98%         \$17,178,637           \$67,920,759         \$66,692,067         98%         \$34,913,707           \$39,299,872         \$37,931,135         97%         \$19,596,154           \$5,863,774         \$3,749,689         64%         \$2,926,498           \$5,886,855         \$5,733,161         97%         \$2,935,464           \$3,914,273         \$3,492,081         89%         \$1,951,818           \$803,738         \$719,562         90%         \$400,768           \$1,112,370         \$1,136,563         102%         \$556,182           \$234,453         \$270,868         116%         \$116,910           \$13,042,146         \$13,836,764         106% <td< td=""><td>Budget         Actual         Budget         Actual           \$12,384,449         \$12,461,340         101%         \$6,177,875         \$6,245,712           \$3,382,726         \$3,475,146         103%         \$1,765,668         \$1,851,167           \$965,200         \$1,992,730         206%         \$407,700         \$882,935           \$577,241         \$859,669         149%         \$231,576         \$515,470           \$9,660,865         \$7,805,897         81%         \$4,830,001         \$4,040,525           \$7,327,081         \$7,034,864         96%         \$4,322,250         \$4,054,199           \$33,623,197         \$33,062,421         98%         \$17,178,637         \$16,695,235           \$67,920,759         \$66,692,067         98%         \$34,913,707         \$34,285,243           \$39,299,872         \$37,931,135         97%         \$19,596,154         \$18,488,781           \$5,863,774         \$3,749,689         64%         \$2,926,498         \$2,215,772           \$5,886,855         \$5,733,161         97%         \$2,935,464         \$2,654,156           \$3,914,273         \$3,492,081         89%         \$1,951,818         \$1,859,544           \$803,738         \$719,562         90%         \$400,76</td></td<>	Budget         Actual         Budget         Actual           \$12,384,449         \$12,461,340         101%         \$6,177,875         \$6,245,712           \$3,382,726         \$3,475,146         103%         \$1,765,668         \$1,851,167           \$965,200         \$1,992,730         206%         \$407,700         \$882,935           \$577,241         \$859,669         149%         \$231,576         \$515,470           \$9,660,865         \$7,805,897         81%         \$4,830,001         \$4,040,525           \$7,327,081         \$7,034,864         96%         \$4,322,250         \$4,054,199           \$33,623,197         \$33,062,421         98%         \$17,178,637         \$16,695,235           \$67,920,759         \$66,692,067         98%         \$34,913,707         \$34,285,243           \$39,299,872         \$37,931,135         97%         \$19,596,154         \$18,488,781           \$5,863,774         \$3,749,689         64%         \$2,926,498         \$2,215,772           \$5,886,855         \$5,733,161         97%         \$2,935,464         \$2,654,156           \$3,914,273         \$3,492,081         89%         \$1,951,818         \$1,859,544           \$803,738         \$719,562         90%         \$400,76

Executive Summary (cont.) -

As of 3/31/19





,	<u>Budget</u>	<u>Actuals</u>		<u>Budget</u>	<u>Actuals</u>	
Revenue						
01 Customer Fares	\$12,384,449	\$12,461,340	101%	\$12,636,648	\$12,427,420	102%
02 Contract Services	\$3,382,726	\$3,475,146	103%	\$2,600,343	\$3,220,350	81%
03 Advertising	\$965,200	\$1,992,730	206%	\$1,137,000	\$1,158,409	98%
05 Interest & Other Income	\$577,241	\$859,669	149%	\$570,720	\$547,204	104%
06 Federal Revenue	\$9,660,865	\$7,805,897	81%	\$8,902,342	\$7,937,412	112%
07 State Revenue	\$7,327,081	\$7,034,864	96%	\$5,096,002	\$6,360,200	80%
08 Local Revenue	\$33,623,197	\$33,062,421	98%	\$34,272,818	\$32,131,530	107%
Total Revenue	\$67,920,759	\$66,692,067	98%	\$65,215,873	\$63,782,525	102%
Expense						
20 Salaries & Wages & Fringe	\$39,299,872	\$37,931,135	97%	\$40,546,733	\$38,705,319	105%
21 Other Services	\$5,863,774	\$3,749,689	64%	\$5,272,809	\$4,160,051	127%
22 Fuel	\$5,886,855	\$5,733,161	97%	\$5,459,786	\$5,370,145	102%
23 Materials & Supplies	\$3,914,273	\$3,492,081	89%	\$3,648,516	\$3,377,998	108%
24 Utilities	\$803,738	\$719,562	90%	\$636,302	\$632,337	101%
25 Casualty & Liability Insurance	\$1,112,370	\$1,136,563	102%	\$1,026,516	\$1,025,845	100%
26 Taxes & Tags	\$234,453	\$270,868	116%	\$289,396	\$289,716	100%
27 Purchased Transportation	\$13,042,146	\$13,836,764	106%	\$9,869,647	\$10,659,275	93%
28 Leases & Miscellaneous	\$823,722	\$528,395	64%	\$517,016	\$509,440	101%
29 Interest Expense	\$29,889	\$29,889	100%	\$40,524	\$40,531	100%
Total Expense	\$71,011,092	\$67,428,107	95%	\$67,307,245	\$64,770,657	104%
Net Operating Gain (Loss)	(\$3,090,333)	(\$736,040)	24%	(\$2,091,372)	(\$988,132)	212%
	· Amazara	11 of 40		-1		



# Executive Summary (cont.)

The 2<sup>nd</sup> Quarter performed better than budget.

Overall for the second quarter revenue was unfavorable by \$1,228K.

- ✓ Federal Revenue was \$1,855K unfavorable due to timing of certain expenses that are reimbursed by Federal dollars.
- ✓ Local Revenue includes Funding Partner contributions from Orange, Osceola, and Seminole Counties and City of Orlando including LYMMO.





# Executive Summary (cont.)

## Overall expense was \$3,583K favorable.

- ✓ Salaries, Wages & Fringe was \$1,369K favorable due to vacant positions and Healthcare.
- ✓ Other Services (including Professional Services) was \$2,114K favorable. In particular, Professional Services in Planning represented over 50% of the favorable variance.
- ✓ We expect other favorable expense variances to even out as the year develops.

# Operating Results by LOB







14 of 40

# Operating Results by LOB



Fixed Route	Year-to-date	2nd Quarter

Revenue	Budget	Actual		Budget	Actual	
01 Customer Fares	\$11,066,197	\$11,216,365	101%	\$5,520,562	\$5,584,390	
02 Contract Services	\$994,186	\$987,648	99%	\$571,398	\$595,640	
03 Advertising	\$965,200	\$1,992,730	206%	\$407,700	\$882,935	
05 Interest & Other Income	\$577,241	\$859,669	149%	\$231,576	\$515,470	
06 Federal Revenue	\$7,847,226	\$6,359,183	81%	\$3,923,612	\$3,275,742	
07 State Revenue	\$7,170,015	\$6,887,366	96%	\$4,243,934	\$3,980,450	
08 Local Revenue	\$27,975,733	\$27,446,744	98%	\$14,297,005	\$13,845,390	
Total Revenue	\$56,595,798	\$55,749,705	99%	\$29,195,787	\$28,680,017	
Expense						
20 Salaries & Wages & Fringe	\$38,494,992	\$37,388,281	97%	\$19,194,822	\$18,212,290	
21 Other Services	\$5,660,436	\$3,523,013	62%	\$2,824,908	\$2,090,822	
22 Fuel	\$4,756,781	\$4,762,166	100%	\$2,371,981	\$2,221,006	
23 Materials & Supplies	\$3,907,942	\$3,491,827	89%	\$1,948,663	\$1,859,290	
24 Utilities	\$792,268	\$702,350	89%	\$395,048	\$369,439	
25 Casualty & Liability Insurance	\$1,112,370	\$1,136,563	102%	\$556,182	\$647,345	
26 Taxes & Tags	\$189,909	\$237,301	125%	\$94,701	\$101,749	
27 Purchased Transportation	\$784,784	\$980,518	125%	\$391,315	\$500,215	
28 Leases & Miscellaneous	\$691,764	\$401,546	58%	\$350,364	\$204,443	
29 Interest Expense	\$29,889	\$29,889	100%	\$14,948	\$14,271	
Total Expense	\$56,421,135	\$52,653,454	93%	\$28,142,932	\$26,220,870	
— Net Operating Gain (Loss)	\$174,663	\$3,096,251		\$1,052,855	\$2,459,147	

# Operating Results by LOB Fixed Route (cont.)



As of 3/31/19

As of 3/31/18

<del>-</del>			_		
	<u>Budget</u>	<u>Actuals</u>		<u>Budget</u>	<u>Actuals</u>
Revenue					
01 Customer Fares	\$11,066,197	\$11,216,365	101%	\$11,520,000	\$11,395,632
02 Contract Services	\$994,186	\$987,648	99%	\$220,802	\$927,130
03 Advertising	\$965,200	\$1,992,730	206%	\$1,137,000	\$1,158,409
05 Interest & Other Income	\$577,241	\$859,669	149%	\$570,720	\$547,204
06 Federal Revenue	\$7,847,226	\$6,359,183	81%	\$7,142,577	\$6,337,357
07 State Revenue	\$7,170,015	\$6,887,366	96%	\$4,952,002	\$6,360,200
08 Local Revenue	\$27,975,733	\$27,446,744	98%	\$28,776,249	\$26,599,863
Total Revenue	\$56,595,798	\$55,749,705	99%	\$54,319,350	\$53,325,795
20 Salaries & Wages & Fringe	\$38,494,992	\$37,388,281	97%	\$39,782,364	\$38,183,116
Expense					
20 Salaries & Wages & Fringe					
21 Other Services	\$5,660,436	\$3,523,013	62%	\$4,975,779	\$3,945,171
22 Fuel	\$4,756,781	\$4,762,166	100%	\$4,372,999	\$4,280,782
23 Materials & Supplies	\$3,907,942	\$3,491,827	89%	\$3,641,266	\$3,374,457
24 Utilities	\$792,268	\$702,350	89%	\$625,812	\$618,821
25 Casualty & Liability Insuranc	\$1,112,370	\$1,136,563	102%	\$1,026,516	\$1,025,845
26 Taxes & Tags	\$189,909	\$237,301	125%	\$246,029	\$243,892
27 Purchased Transportation	\$784,784	\$980,518	125%	\$892,148	\$891,191
28 Leases & Miscellaneous	\$691,764	\$401,546	58%	\$511,531	\$509,203
29 Interest Expense	\$29,889	\$29,889	100%	\$40,524	\$40,531
Total Expense	\$56,421,135	\$52,653,454	93%	\$56,114,968	\$53,113,009
-			<u> </u>		

# Operating Results by LOB Fixed Route (cont.)



- Advertising Revenue performed better than budget with a \$1,027K favorable variance.
- Local Revenue includes Funding Partner contributions from Orange, Osceola, and Seminole Counties and the City of Orlando and LYMMO. Also included is the local planning revenue for the study of SR436.

# Operating Results by LOB Fixed Route (cont.)



 Other Services was favorable due to the delay of certain projects with Professional Services that are reimbursed by Federal dollars.









19 of 40

# Operating Results by LOB



operating ne	Julia Dy LOD
ParaTransit	Year-to-date

araIransit	Year-to-date		_	2nd Qเ	uarter	
Revenue	Budget	Actual		Budget	Actuals	
01 Customer Fares	\$1,318,252	\$1,244,975	94%	\$657,315	\$661,322	101%
02 Contract Services	\$2,388,540	\$2,487,498	104%	\$1,194,270	\$1,255,527	105%
06 Federal Revenue	\$1,813,639	\$1,446,714	80%	\$906,389	\$764,783	84%
07 State Revenue	\$157,066	\$147,498	94%	\$78,316	\$73,749	94%
08 Local Revenue	\$5,647,464	\$5,615,677	99%	\$2,881,632	\$2,849,845	99%
Total Revenue	\$11,324,961	\$10,942,362	97%	\$5,717,922	\$5,605,226	98%
Expense						
20 Salaries & Wages & Fringe	\$804,880	\$542,854	67%	\$401,337	\$276,491	69%
21 Other Services	\$203,338	\$226,676	111%	\$101,588	\$124,950	123%
22 Fuel	\$1,130,074	\$970,995	86%	\$563,484	\$433,150	77%
23 Materials & Supplies	\$6,331	\$254	4%	\$3,154	\$254	8%
24 Utilities	\$11,470	\$17,212	150%	\$5 <i>,</i> 720	\$9,267	162%
26 Taxes & Tags	\$44,544	\$33,567	75%	\$22,210	\$17,589	79%
27 Purchased Transportation	\$12,257,362	\$12,856,246	105%	\$6,111,842	\$6,687,992	109%
28 Leases & Miscellaneous	\$131,958	\$126,849	96%	\$65,972	\$54,477	83%
Total Expense	\$14,589,957	\$14,774,653	101%	\$7,275,307	\$7,604,170	105%
Net Operating Gain (Loss)	(\$3,264,996)	(\$3,832,291)	117%	(\$1,557,385)	(\$1,998,944)	128%

# Operating Results by LOB

ParaTransit (cont.)



,	As of 3/31/19			As Of 3/31/18		
	<u>Budget</u>	<u>Actuals</u>		<b>Budget</b>	<u>Actuals</u>	
Revenue						
01 Customer Fares	\$1,318,252	\$1,244,975	94%	\$1,116,648	\$1,031,788	92%
02 Contract Services	\$2,388,540	\$2,487,498	104%	\$2,379,541	\$2,293,220	96%
06 Federal Revenue	\$1,813,639	\$1,446,714	80%	\$1,759,765	\$1,600,055	91%
07 State Revenue	\$157,066	\$147,498	94%	\$144,000	\$0	0%
08 Local Revenue	\$5,647,464	\$5,615,677	99%	\$5,496,569	\$5,531,667	101%
Total Revenue	\$11,324,961	\$10,942,362	97%	\$10,896,523	\$10,456,730	96%
Expense						
20 Salaries & Wages & Fringe	\$804,880	\$542,854	67%	\$764,369	\$522,203	68%
21 Other Services	\$203,338	\$226,676	111%	\$297,030	\$214,880	72%
22 Fuel	\$1,130,074	\$970,995	86%	\$1,086,787	\$1,089,363	100%
23 Materials & Supplies	\$6,331	\$254	4%	\$7,250	\$3,541	49%
24 Utilities	\$11,470	\$17,212	150%	\$10,490	\$13,516	129%
26 Taxes & Tags	\$44,544	\$33,567	75%	\$43,367	\$45,824	106%
27 Purchased Transportation	\$12,257,362	\$12,856,246	105%	\$8,977,499	\$9,768,084	109%
28 Leases & Miscellaneous	\$131,958	\$126,849	96%	\$5,485	\$237	4%
Total Expense	\$14,589,957	\$14,774,653	101%	\$11,192,277	\$11,657,648	104%
Net Operating Gain (Loss)	(\$3,264,996)	(\$3,832,291)	117%	(\$295,754)	(\$1,200,918)	406%

# Operating Results by LOB ParaTransit (cont.)



- Customer Fares Revenue was unfavorable by \$73K.
   This is affected by:
  - ✓ Timing of reconciliations with our transportation partners.
  - ✓ The "No Strand" policy, i.e, when customers cannot pay on the homebound portion of their trip.

# Operating Results by LOB ParaTransit (cont.)



- Salaries, Wages & Fringe was 262K favorable due to vacant positions and healthcare.
- Purchased Transportation was \$598K unfavorable due to increased number of trips.

# Summary



- The 2<sup>nd</sup> Quarter performed better than budget.
- We are cautiously optimistic about Salaries, Wages & Fringe running close to budget.
- We have fuel hedges to help mitigate price volatility.
- Growth of ParaTransit remains a challenge.
- We expect certain favorable expense variances to even out as the year develops.

# Passion, Pride, Performance



We enhance people's lives everyday.



















## Finance Committee Discussion Item #5.B.

To: LYNX Finance & Audit Committee

From: Albert Francis

Chief Financial Officer **Leonard Antmann** Technical Contact

Phone: 407.841.2279 ext: 6058

**Item Name: Update on Reserves** 

Date: 5/16/2019

LYNX Staff will provide a discussion on the Reserve balance.

# LYNX Reserve Analysis As of September 30, 2018



LYNX Reserves		% of operating Budget
45 Days - Operations	\$ 17,552,640	
Contingency -up to 5%		
Debt Service	0	
General Liability/worker's comp Short Term	1,907,474	
Medical Claims - IBNR	565,100	
State required - Medical self insured surplus		
60 days medical insurance claims	1,570,432	
Compensated Absences		
Fuel Stabilization	1,000,000	
Total Operating Reserve Requirement	\$ 22,595,646	15.9%
FY2019 Budgeted use of Reserves	6,598,821	4.6%
Total Reserve Requirement	29,194,467	
Unrestricted Net Position	\$ 31,865,578	22.4%
9/30/2018 Excess (Shortfall) Net Position	\$ 2,671,111	1.9%
FY2018 \$2 Capital Funding	\$ 2,001,877	
Pine Hills Transfer Center	2,724,662	
Bus Shelters	65,772	
Orlando Urban Trail Project	21,273	
CNG Fleet Rebate - Due to FTA	250,000	
State required - Medical self insured surplus	1,700,000	
Non - Current Reserve Requirement	\$ 6,763,584	

## LYNX Reserve Analysis As of September 30, 2018



LYNX Reserves			% of operating Budget
45 Days - Operations	\$	17,552,640	
Contingency -up to 5%			
Debt Service		0	
General Liability/worker's comp Short Term		1,907,474	
Medical Claims - IBNR		565,100	
State required - Medical self insured surplus			
60 days medical insurance claims		1,570,432	
Compensated Absences			
Fuel Stabilization		1,000,000	
Total Operating Reserve Requirement	\$	22,595,646	15.9%
FY2019 Budgeted use of Reserves	\$	6,598,821	4.6%
Total Reserve Requirement	\$	29,194,467	20.5%
T 4.4 10 1	Φ.	25.025.004	10.00/
Unrestricted Cash	\$	27,025,094	19.0%
9/30/2018 Excess (Shortfall) Net Position	\$	(2,169,373)	-1.5%
FY2018 \$2 Capital Funding	\$	2,001,877	
Pine Hills Transfer Center		2,724,662	
Bus Shelters		65,772	
Orlando Urban Trail Project		21,273	
CNG Fleet Rebate - Due to FTA		250,000	
State required - Medical self insured surplus		1,700,000	
Non - Current Reserve Requirement	\$	6,763,584	

## Finance Committee Discussion Item #5.C.

To: LYNX Finance & Audit Committee

From: Albert Francis

Chief Financial Officer **Leonard Antmann** Technical Contact

Phone: 407.841.2279 ext: 6058

Item Name: FY2020 Preliminary Capital Budget

Date: 5/16/2019

Lynx Staff will discuss the FY2020 Preliminary Capital Budget.



# FY2020 Capital Budget (Preliminary)

Presented to the LYNX Finance & Audit Committee by Bert Francis Chief Financial Officer May 16, 2019





# Key Capital Budget Assumptions

- Fleet maintenance and replacement to provide safe and reliable service
- Fare Collection Enhancements
- Passenger Amenities Program improvements
- Enhancement of security systems
- Technological Improvements to improve efficiency sustainability and customer experience
- Completion of LOC Expansion

# FY2020 Preliminary Capital Budget Overview



Capital Contributions	FY2020 Preliminary Budget	FY2019 Adopted Budget	% Change
Capital Contributions	\$95,534,490	\$106,908,299	-10.6%
Capital Expenditures	95,534,490	106,908,299	-10.6%
Total	\$ -	\$ -	N/A

# FY2020 Preliminary Capital Budget



by Category

	FY2020	FY 2019	
	Preliminary	Adopted	
Description	Budget	Budget	Change
Vehicles	\$ 60,203,367	\$ 66,008,960	\$ (5,805,593)
Passenger Amenities	15,923,755	19,817,183	(3,893,428)
Facilities	8,348,183	5,714,875	2,633,308
Safety & Security	3,420,800	2,161,301	1,259,499
Support Equipment	3,158,176	8,807,666	(5,649,490)
Technology	4,480,210	3,864,452	615,758
BRT		533,862	(533,862)
TOTAL	\$ 95,534,490	\$ 106,908,299	\$(11,373,809)

The FY20 budget includes \$15,512,883 of new projects, the remainder is carryover projects from FY19.

# FY2020 Preliminary Capital Budget by Category



3,017,595 \$4,480,210

Vehicles				Facilities		
Revenue Vehicles	\$ 5	1,512,136.45		LOC Expansion	\$5	,431,912
Non-Revenue Vehicles		725,163		Southern Ops Facility	1	,760,000
APC's		1,150,000		Other Facility projects	1	,156,271
Fast Fare E Validation		5,663,542			_\$8	3,348,183
MDT Upgrade		1,152,525	_			
	\$ 6	0,203,366.73		Safety & Security		
		· · · · · · · · · · · · · · · · · · ·	_	Cameras	\$2	,227,596
Passenger Amenities				Other Safety and Security	1	,193,204
Super Stops	\$	8,736,956			_\$3	,420,800
Shelters		4,417,853		Support Equipment		
Other Passenger amenities		2,768,946		Lifts	\$1	,255,892
S	\$	15,923,755	=	Other Support Equipment	1	,902,284
		- , ,	_		_\$3	,158,176
				Technology		
				Phone System Upgrade	\$	450,000
				Realtime Info system	1	,012,615

Other Technology

# FY2020 Preliminary Capital Budget Contributions



	Capital	FY2020 Preliminary		FY2019 Adopted			Dollar Amount		
_	Contributions	 Budget			Budget	_	Change		
	Federal	\$ 86,988,620		\$	104,307,669		\$	(17,319,049)	
	State	3,910,870			356,428			3,554,442	
	Local	 4,635,000			2,244,202	_		2,390,798	
	Total	\$ 95,534,490	_ =	\$	106,908,299	=	\$	(11,373,809)	

# FY2020 Capital Budget - Calendar



Finance Committee Final Review June 13

Oversight Committee Final Review June 27

Final Board Action September 26

FY2020 Commences October 1

### Finance Committee Discussion Item #5.D.

To: LYNX Finance & Audit Committee

From: William Slot

Chief Innovation Sustain Off

Norman Hickling Technical Contact

Selita Stubbs

**Technical Contact** 

Phone: 407.841.2279 ext: 6146

**Item Name: Update on Paratransit Services** 

Date: 5/16/2019

### **ACTION REQUESTED:**

LYNX staff will provide an overview on Paratransit Services.

### Finance Committee Action Item #6.A.

To: LYNX Finance & Audit Committee

From: Leonard Antmann

Director Of Finance **Belinda Balleras**Technical Contact **Prahallad Vijayvargiya**Technical Contact

Sheila Maldonado
Technical Contact

Phone: 407.841.2279 ext: 6125

Item Name: Authorization to Execute a Public Transit Grant Agreement with the

Florida Department of Transportation for FY2020 Block Grant Funding in

the Amount of \$11,620,340

Date: 5/16/2019

### **ACTION REQUESTED:**

Staff is requesting the Board of Directors' authorization for the Chief Executive Officer (CEO) or designee to execute Resolution #19-005 for a Public Transportation Grant Agreement with the Florida Department of Transportation District 5 (FDOT) for the FY 2020 State Block Grant for operating assistance in the amount of \$11,620,340.

### **BACKGROUND:**

The Florida Block Grant Program was enacted by the Florida Legislature to provide a stable source of funding for public transportation. The funds are awarded to eligible transit providers who are recipients of funding from the Federal Transit Administration's formula program for urbanized and non-urbanized areas.

FDOT included in its Work Program the FY 2020 LYNX block grant funding. FDOT will obligate funds in the amount of \$11,620,340 under a Public Transportation Grant Agreement (PTGA) FM #43330061.

Authorizing Resolution #19-005 is attached.

### **FISCAL IMPACT:**

LYNX staff included \$11,041,150 in the FY2020 "Preliminary" Operating Budget. However, FDOT has also informed LYNX that it will be discontinuing the taxi voucher program for next

year. LYNX had included \$324,000 in the FY2020 "Preliminary" Operating Budget for the taxi voucher program. Therefore, the "net" increase of \$255,190 will be included in the FY2020 "Preliminary" Operating Budget.

455 N. Garland Ave. Orlando, FL 32801-1518 407.841.LYNX (5969)

### CFRTA RESOLUTION #19-005



A RESOLUTION of the Central Florida Regional Transportation Authority (CFRTA) Governing Board authorizing the signing and submission of a grant application and supporting documents and assurances to the Florida Department of Transportation, the acceptance of a grant award from the Florida Department of Transportation, the block grant funds pursuant to a grant award, and the signing of subsequent agreements.

WHEREAS, the Central Florida Regional Transportation Authority, d/b/a LYNX has the authority to apply for and accept grants and make purchases and/or expend funds pursuant to grant awards made by the Florida Department of Transportation as authorized by Chapter 341, Florida Statutes and/or by the Federal Transit Administration Act of 1964, as amended;

NOW, THEREFORE, BE IT RESOLVED BY THE CENTRAL FLORIDA TRANSPORTATION AUTHORITY GOVERNING BOARD, FLORIDA:

This resolution applies to State Transit Block Grant Operating Funds.

The submission of a grant application(s), supporting documents, and assurances to the Florida Department of Transportation is approved.

James E. Harrison, Esq. P.E., Chief Executive Officer is authorized to sign the application, accept and execute a grant award, expend grant funds pursuant to a grant award, and/or sign subsequent agreements unless specifically rescinded.

DULY PASSED AND ADOPTED THIS 23rd day of May 2019.

CENTRAL FLORIDA REGIONAL TRANSPORTATION AUTHORITY

	Lee Constantine, Chairman LYNX Board of Directors
	Typed Name and Title
ATTEST:	
Seal	